

## BUYER SELF ASSESSMENT

Buying a business requires Time, Energy and Money. It is a big commitment but if done with your eyes open can be a very rewarding endeavour. Before jumping into business ownership, we suggest that you do a self assessment to make sure that you are ready for this next adventure.

### PERSONAL ASSESSMENT

1. Do you have the experience and knowledge to operate a business?	<input type="checkbox"/> YES	<input type="checkbox"/> NO
2. Do you thrive on challenges?	<input type="checkbox"/> YES	<input type="checkbox"/> NO
3. Do you have the discipline and motivation to persevere when the situation gets tough?	<input type="checkbox"/> YES	<input type="checkbox"/> NO
4. Do you enjoy making and being responsible for your own decisions?	<input type="checkbox"/> YES	<input type="checkbox"/> NO
5. Are you prepared to work long hours including weekends?	<input type="checkbox"/> YES	<input type="checkbox"/> NO
6. Do you have sufficient financial strength to live off during difficult economic times?	<input type="checkbox"/> YES	<input type="checkbox"/> NO
7. Would your family understand/support that there may be less income and time available to spend with them during certain phases of the business cycle?	<input type="checkbox"/> YES	<input type="checkbox"/> NO
8. Are you prepared to develop your skills and knowledge in areas that you will need to effectively run your business?	<input type="checkbox"/> YES	<input type="checkbox"/> NO
9. Are you prepared to seek assistance from professional business advisors as need dictates?	<input type="checkbox"/> YES	<input type="checkbox"/> NO
10. Are you prepared for the risks associated with acquiring a business?	<input type="checkbox"/> YES	<input type="checkbox"/> NO
<i>If you answered <b>less</b> than 8 YES then think twice about buying a business</i>	<b>TOTAL</b>	

STRENGTHS	WEAKNESS
<i>Based on the above assessment:</i> <input type="checkbox"/> Do you think that your Strengths would garner support from investors/banks? <input type="checkbox"/> Do your strengths align with the needs of the target company?	<i>Based upon the above weaknesses</i> <input type="checkbox"/> Do you think that you can overcome/change/improve them to become successful as a business owner?

### BUSINESS SEARCH CRITERIA

INDUSTRY(IES)			BUSINESS TYPE	<input type="checkbox"/> Resource	<input type="checkbox"/> Retail
				<input type="checkbox"/> Manufacturing	<input type="checkbox"/> Service
				<input type="checkbox"/> Wholesale	
LOCATION:			INVESTMENT TYPE	<input type="checkbox"/> Investment	
				<input type="checkbox"/> Owner Operator?	
PRICE RANGE	MINIMUM	MAXIMUM	NON-UNIONIZED	IMPORTANT	1 2 3 4 5 NOT IMPORTANT
REVENUE RANGE			INTELLECTUAL PROPERTY	IMPORTANT	1 2 3 4 5 NOT IMPORTANT
NET PROFIT/EBITDA RANGE			MANAGEMENT IN PLACE	IMPORTANT	1 2 3 4 5 NOT IMPORTANT
NO. EMPLOYEE RANGE			REAL ESTATE INCLUDED	IMPORTANT	1 2 3 4 5 NOT IMPORTANT
			FINANCIAL	PROFITABLE	1 2 3 4 5 DISTRESSED

### SOURCES OF FINANCE

CASH	AVAILABLE EQUITY	BANK FINANCING	EQUITY PARTNERS	OTHER	TOTAL FINANCING

**NOTES**

### OMNIUM MERGERS AND ACQUISITIONS INC.